TRITON BATON IS FINISHED



This is something interesting... The B&T TRITON Baton is finally finished, qualified, and approved. It is now available on the market. The baton took some time to get just right as it has many fewer internal parts as most of the competition and no polymer parts internally. These are two important points and this means that the baton does not become loose and makes that annoying rattle after a few openings. The reason for this is because the Triton has a greater overlapping steel in the shafts. This is more than 40 mm between the tubes. The competition batons have only about 25-30 mm which gives much more play in the baton shaft. The shaft is made from a high grade steel but it is double tempered during the heat treatment process which results in outstanding performance. Anyone in the steel business will tell you that there is a black art in the heat treatment of steel. This is our little secret.

By the time we at at IWA the TRITON should have passed all the German Police Technical Guidelines and be approved under the Technische Richtlinie of the Polizeitechnisches Institut (PTI) der Polizei-Führungsakademie (PFA) in Munster dated April 2006.



Adjustable Rotating Scabbard

The polymer rotating scabbard will enable the user to adjust the scabbard 180° for more comfortable carrying. This is especially important when working in patrol cars. It will adjust to belts 35 mm to 60mm wide.



SELLING TIPS TRITON BATON



Features:

- A. Swiss made
 B. Button lock design
 C. 26 internal working parts
 D. 40 mm overlap in each tube
 E. Fully tested and approved by German Police
- F. Textured non-slip grip handle G. Reinforced self-retaining locking mechanism

Benefits:

- A. High quality long lasting products
 B. Able to open the baton discreetly and close it without slamming it on the
- ground C. Fewer parts to break
- D. 40 mm overlap in each tube E. Fully tested and approved by German Police
- Will enable the user to keep the baton gripped even under the most stressful E situation
- G. Will not collapse when in use

Sales Strategy:

- A. Explain how B&T produces weapons for professional use and the same quality that goes into small arms goes into the baton.
- B. Let the customer open and close the baton without having to hit the floor.
- C. Explain to the customer how fewer parts means less parts to fail thus keeping the baton out of service.
- D. The 40mm overlap will mean that the baton will rattle less and make less noise when deployed.
- E. The German Police tests will ensure that the baton is strong enough to provide many years of service. The tests include, metallurgy, durability and anti-corrosion tests.
- F. Put the baton in the hand of the customer and try to pull it away.
- G. Put the baton in the hand of the customer and asked them to push the button when there is pressure on the tip

Specifications:

Length Closed: Length Extended: Weight:

220 mm 500 mm 540 grams

Options:

